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innovation
flexibility
responsiveness

Qualities that help you persevere in rapidly changing times.



The power to overcome barriers.

Technology, markets and customer needs change rapidly—sometimes during a production run. Fortunately, Flextronics® International helps customers adapt to, and even profit from, change.



Our unmatched flexibility enhances a total manufacturing solution that redefines what customers expect from an electronics manufacturing services (EMS) provider. From a broad range of capabilities that includes product design and engineering, global supply chain management, printed circuit board (PCB) fabrication, worldwide distribution, and post-sales warranty service, we can create a custom program that satisfies all requirements.

flexibility



Then, we can provide more services as customer demands change. Communications and information technology support our efforts to be our customers' most flexible, responsive strategic partner. For instance, when a customer issues an engineering change order (ECO) or needs to modify production volume, key employees throughout the organization are notified within moments. And when our design and process engineers discover a way to optimize a design for easier manufacturability, reliability, or to take advantage of advanced technology, they can instantly communicate their findings with our customers.



Our capabilities range from design to manufacturing to distribution, giving customers the option of offloading the entire process or selecting the services that complement their strengths.

We have also eliminated bureaucracy, which enables us to react quickly to whatever situation develops. With the support of the industry's broadest, most talented management teams, every employee is fully empowered to make decisions that reflect our customers' best interests, as well as those of the entire company.

With so much flexibility built into our organization, change is an opportunity for the Flextronics customer, not a problem.

Rising to the challenge.

Product life cycles used to be measured in years. Now, they are measured in months. Original equipment manufacturers (OEMs) need an EMS provider that gets them to market quickly so they can see a faster return on investment and gain market share.

With extensive, in-house product design and engineering capabilities, Flextronics offers OEMs an enormous time-to-market advantage. We can collaborate with customers to complete product development ahead of schedule and consult on design, manufacturability, and reliability issues to ensure that products are introduced quickly without sacrificing quality.

Speed

In addition to adding design resources to customer product development, our engineers are also well versed in the latest manufacturing process technologies. Our knowledge of the possibilities helps customers bring more sophisticated products to market ahead of the competition.

We also embrace new technologies, such as build-to-order e-commerce, to deliver faster, more flexible solutions. Significant investments in infrastructure enable us to link directly with our customers' customers and provide an e-commerce solution that dramatically reduces paperwork and bureaucracy. Our commitment to this business model is so strong, we have invested in companies that develop emerging e-commerce technologies to ensure that we lead the industry in this important category.

Because we offer complete manufacturing solutions, from product design to direct fulfillment to the end user, we work with each customer to identify their needs and determine which of our services will best satisfy them.



From e-commerce to the latest manufacturing processes, we utilize every possible technology advantage to help our customers get their products to market quickly.

The driving force behind creative solutions.

As an EMS provider, the true measure of innovation is how well we serve our customers. So, we have found innovative ways to organize our facilities, making them more efficient, cost-effective, and accessible.



Our vision of how technology and the emerging global economy would affect the EMS industry led us to create a new breed of manufacturing operation—the Industrial Park. Located in emerging, low-cost areas near the high technology markets in Asia, the Americas, and Europe, Industrial Parks



innovation

consolidate our operations with those of our vendors to establish complete manufacturing solutions. Being in such close proximity improves communication between strategic partners and customers. And because the entire manufacturing and distribution process takes place at one location, the operation is much easier to manage. We also operate a global network of Manufacturing and Technology Centers, Regional Manufacturing Facilities, and Product Introduction Centers (PICs)—facilities that offer complete design, prototyping, and test development in addition to manufacturing services—where we assist customers with every aspect of product design. This allows us to be closer to our customers.



Industrial Parks—a Flextronics innovation—group our advanced manufacturing capabilities and our partners at one location to facilitate the entire process.

At Flextronics, innovation is not confined to the products we manufacture. It flows throughout the company.

Transforming at your command.

Any EMS provider can claim to be responsive. A thorough understanding of our customers' needs helps Flextronics respond in ways that make a difference.



When it became clear that increased printed circuit board fabrication capacity was critical to our customers' success, we responded by acquiring one of the world's largest circuit board fabricators. In the process, we obtained better pricing and exceptional multilayer and advanced substrate manufacturing capabilities.

responsiveness



Another way we respond to our customers' needs is by offering complete supply chain management. As a top tier EMS provider, we can leverage our global purchasing power to obtain better pricing on raw materials, components, and other commodities. We also manage the numerous vendors involved with the manufacturing process, which relieves our clients of the logistical burden and ensures that schedules are met.



With such diverse in-house capabilities as plastic injection molding, RF design and test, advanced packaging and interconnect engineering, PCB layout and design, and test development, we can apply the latest innovations in these areas to our customers' unique challenges, creating the best possible solutions in the shortest amount of time. We have also mastered the latest interconnect, miniaturization, and packaging technologies to satisfy our customers' need to utilize the most advanced technology available.

Listening to customers and anticipating industry trends enables Flextronics to be more flexible and responsive.

So, no matter what the challenge, Flextronics responds with unequalled flexibility and speed.

Put the Flextronics Advantage to work for you.

With operations in Asia/Pacific, the Americas, and Europe, strategically positioned as Industrial Parks, Product Introduction Centers, Manufacturing and Technology Centers, and Regional Manufacturing Centers, Flextronics International has the resources to assist original equipment manufacturers (OEMs) meet their design, manufacturing and logistical objectives. The company has gained a reputation for providing innovative solutions with flexibility and speed, and experienced steady growth.

For more information on how our product design, engineering, manufacturing and distribution services can benefit your company, please contact your Flextronics representative.

Or visit our Web site at: www.flextronics.com.